# Consolidated Financial Results for the Third Quarter of the Fiscal Year ending March 31, 2012 <br> [Japanese GAAP] 

February 3, 2012

Company Name: HARIMA CHEMICALS, INC.
Code Number: 4410
(URL: http://www.harima.co.jp)
Stock Exchange Listing: Tokyo Stock Exchange, Osaka Securities Exchange
Representative: Yoshihiro Hasegawa, President
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Scheduled submission date of the Quarterly Securities Report: February 13, 2012
Scheduled date to commence dividend payments:
Availability of supplementary briefing material on quarterly results: Not available
Schedule of quarterly results briefing session: Not scheduled
(Figures are rounded down to the nearest million yen)

## 1. Consolidated Financial Results for the Third Quarter of FY 2011 (From April 1, 2011 to

 December 31, 2011)(1) Consolidated Results of Operations (Cumulative)
(\% indicates changes from the same period of the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
| Third quarter of FY 2011 | 55,219 | 77.3 | 3,064 | 41.5 | 1,920 | $(12.5)$ | 1,118 |
| Third quarter of FY 2010 | 31,143 | 26.3 | 2,165 | 89.6 | 2,195 | 73.5 | 1,020 |

(Note) Comprehensive income: The Third quarter of FY 2011: 1,125 million (14.0\%), The Third quarter of FY 2010: 987 million ( $-\%$ )

|  | Net income per share | Fully diluted net income <br> per share |  |
| :--- | ---: | :---: | :---: |
|  | Yen |  | Yen |
| Third quarter of FY 2011 | 43.09 | - |  |
| Third quarter of FY 2010 | 39.32 | - |  |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| Third quarter of FY 2011 | 65,972 | 29,917 | 43.3 |
| Fiscal year ended | 63,983 | 29,313 | 43.7 |
| March 31, 2011 |  |  |  |

(Reference) Equity: The Third quarter of FY 2011: 28,581 million, Fiscal year ended March 31, 2011: 27,979 million

## 2. Dividends

|  | Annual dividend |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | Year end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended <br> March 31, 2011 |  | 6.00 | - |  |  |
| Fiscal year ending <br> March 31, 2012 | - | 7.00 |  |  |  |
| Fiscal year ending March 31, 2012 (Forecast) |  |  |  | 7.00 | 14.00 |

(Note) Changes in forecasts of dividends from recently announced figures: None
3. Forecast of Consolidated Financial Results for FY 2011 (From April 1, 2011 to March 31, 2012)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Full year | 73,000 | 75.9 | 3,200 | 10.0 | 2,100 | (24.1) | 1,300 | (2.8) | 50.09 |

## 4. Others

(1) Significant changes of subsidiaries during period under review (affecting specific subsidiaries due to changes in scope of consolidation): None Newly included: 0 (Company name:
) Excluded: 0 (Company name: )
(2) Application of special accounting method for the preparation of quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates and corrections of errors
(1) Changes in accounting policies accompanying the revisions to items such as accounting standards: None
(2) Changes in accounting policies other than (1) above: None
(3) Changes in accounting estimates: None
(4) Corrections of errors: None
(4) Number of shares issued (common stock)
(1) Total number of shares issued at the end of the period (including treasury stock)

| 3Q of fiscal year ending March 31, 2012 | $26,080,396$ shares |
| :--- | :--- |
| Fiscal year ended March 31, 2011 | $26,080,396$ shares |

(2) Total number of treasury stock at the end of the period

| 3Q of fiscal year ending March 31, 2012 | 130,950 shares |
| :--- | :--- |
| Fiscal year ended March 31, 2011 | 130,808 shares |

(3) Average number of shares during the period (cumulative from the beginning of the fiscal year)

| 3Q of fiscal year ending March 31, 2012 | 25,949,531 shares |
| :--- | :--- |
| 3Q of fiscal year ended March 31, 2011 | $25,950,746$ shares |

## * Presentation regarding the implementation status of the quarterly review:

This summary of consolidated financial results is not subject to the quarterly review procedures provided for by the Japanese Financial Instruments and Exchange Law. Therefore, at the time of the disclosure of these financial results, the quarterly financial statement review procedures based on the Law have not been completed.

* Explanation for the appropriate use of performance forecasts and other special notes:

The performance forecasts and other forward-looking statements herein are based on information currently available to the Company and certain preconditions which the Company believes to be reasonable. Actual results may differ significantly from these forecasts due to a wide range of factors.

## Segment Information

I. Nine months ended December 31, 2010 (April 1, 2010 to December 31, 2010)

Information regarding net sales and income or loss by reporting segment
(Thousands of yen)

|  | Reporting segment |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Subtotal |
| Net sales |  |  |  |  |
| Net sales to external customers | 14,725,503 | 9,799,991 | 3,655,494 | 28,180,989 |
| Intersegment sales or transfers | 160,375 | 6,522 | - | 166,897 |
| Total | 14,885,879 | 9,806,514 | 3,655,494 | 28,347,887 |
| Segment income | 1,406,856 | 511,965 | 246,081 | 2,164,904 |


|  | Others <br> (Note 1) | Total | Adjustment (Note 2) | Amount in quarterly consolidated statement of income <br> (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Net sales to external customers | 3,034,353 | 31,215,343 | $(71,708)$ | 31,143,634 |
| Intersegment sales or transfers | 32,641 | 199,538 | $(199,538)$ | - |
| Total | 3,066,994 | 31,414,881 | $(271,247)$ | 31,143,634 |
| Segment income | 10,354 | 2,175,258 | 20,387 | 2,195,646 |

II. Nine months ended December 31, 2011 (April 1, 2011 to December 31, 2011)

Information regarding net sales and income or loss by reporting segment
(Thousands of yen)

|  | Reporting segment |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Subtotal |
| Net sales |  |  |  |  |
| Net sales to external customers | 38,707,322 | 10,128,797 | 3,568,772 | 52,404,892 |
| Intersegment sales or transfers | 159,804 | 466,592 | - | 626,396 |
| Total | 38,867,127 | 10,595,389 | 3,568,772 | 53,031,288 |
| Segment income (loss) | 2,109,890 | 662,961 | 144,454 | 2,917,307 |


|  | Others <br> (Note 1) | Total | Adjustment (Note 2) | Amount in quarterly consolidated statement of income (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Net sales to external customers | 2,900,561 | 55,305,453 | $(86,426)$ | 55,219,027 |
| Intersegment sales or transfers | 34,472 | 660,869 | $(660,869)$ | - |
| Total | 2,935,034 | 55,966,323 | $(747,296)$ | 55,219,027 |
| Segment income (loss) | $(126,626)$ | 2,790,680 | $(869,911)$ | 1,920,768 |

(Notes) 1. The "Others" segment includes businesses not included in the reporting segments and mainly includes "Real estate management."
2. The adjustment amount of segment income includes adjustments for inventories.
3. Segment income is adjusted to reflect ordinary income as recorded in the quarterly consolidated statement of income.

