## [Japanese GAAP]

May 11, 2012

Company Name: HARIMA CHEMICALS, INC.
Code Number: 4410
(URL: http://www.harima.co.jp)
Stock Exchange Listing: Tokyo Stock Exchange, Osaka Securities Exchange
Representative: Yoshihiro Hasegawa, President
Contact: Teruo Kaneshiro, Executive Director and General Manager of Administration Division
Phone: +81-6-6201-2461
Scheduled date of Ordinary General Shareholders' Meeting: June 27, 2012
Scheduled submission date of Securities Report: June 27, 2012
Scheduled date to commence dividend payments: June 28, 2012
Availability of supplementary briefing material on Financial Results: Not available
Schedule of Financial Results briefing session: Not scheduled
(Figures are rounded down to the nearest million yen)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 2012 (From April 1, 2011 to March 31, 2012)

(1) Consolidated Results of Operations

|  | Net sales |  | Operating income |  | Ordinary income |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | M | Millions of yen | $\%$ | Millions of yen | $\%$ |
| FY Ended March 31, 2012 | 71,535 | 72.4 | 3,114 | 7.1 | 2,159 | $(21.9)$ |
| FY Ended March 31, 2011 | 41,494 | 23.9 | 2,908 | 117.9 | 2,765 | 73.2 |

(Note) Comprehensive income: FY Ended March 31, 2012: 772 million yen [(28.8\%)], FY Ended March 31, 2011: 1,085 million yen [(21.3\%)]

|  | Net income per share | Fully diluted net income <br> per share | Return on equity | Return on assets | Operating profit <br> on sales |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | Yen |  | Yen | $\%$ | $\%$ |
| FY Ended March 31, 2012 | 38.99 | - | 3.6 | 3.4 | 4.4 |
| FY Ended March 31, 2011 | 51.53 | - | 4.8 | 5.0 | 7.0 |

(Reference) Equity in net income of affiliated companies FY Ended March 31, 2012: 23 million yen, FY Ended March 31, 2011: 13 million yen
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | \% | Yen |
| At March 31, 2012 | 63,428 | 29,581 | 44.5 | $1,088.48$ |
| At March 31, 2011 | 63,983 | 29,313 | 43.7 | $1,078.21$ |

(Reference) Equity: FY Ended March 31, 2012: 28,245 million yen, FY Ended March 31, 2011: 27,979 million yen
(3) Consolidated Cash Flows

|  | Cash flows from operating <br> activities | Cash flows from investing <br> activities | Cash flows from financing <br> activities | Cash and cash equivalents <br> at Year end |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| FY Ended March 31, 2012 | 1,647 | $(1,713)$ | 5,217 |  |
| FY Ended March 31, 2011 | 4,213 | $(11,356)$ | 5,957 |  |

## 2. Dividends

|  | Annual dividend |  |  |  |  | Dividend | Dividend payout ratio | Dividend on equity ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | Year end | Total | (Total) | (Consolidated) | (Consolidated) |
|  | Yen | Yen | Yen | Yen | Yen | Millions of yen | \% | \% |
| FY Ended March 31, 2011 | - | 6.00 | - | 8.00 | 14.00 | 363 | 27.2 | 1.3 |
| FY Ended March 31, 2012 | - | 7.00 | - | 7.00 | 14.00 | 363 | 35.9 | 1.3 |
| FY Ending March 31, 2013 (Forecast) | - | 7.00 | - | 7.00 | 14.00 |  | 51.9 |  |

## 3. Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2013 (From April 1, 2012 to March 31, 2013)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| 2Q(cumulative) | 33,500 | (9.7) | 700 | (70.8) | 750 | (54.9) | 200 | (80.2) | 7.71 |
| Full year | 68,000 | (4.9) | 2,100 | (32.6) | 2,000 | (7.4) | 700 | (30.8) | 26.98 |

## 4. Others

(1) Significant changes of subsidiaries during period under review (affecting specific subsidiaries due to changes in scope of consolidation): None
Newly included: 0 (Company name: ) Excluded: 0 (Company name: )
(2) Changes in accounting policies, changes in accounting estimates and corrections of errors
(i) Changes in accounting policies accompanying the revisions to items such as accounting standards: None
(ii) Changes in accounting policies other than (i) above: None
(iii) Changes in accounting estimates: None
(iv) Corrections of errors: None
(3) Number of shares issued (common stock)
(i) Total number of shares issued at the end of the period (including treasury stock)

| Fiscal Year Ended March 31, 2012 | $26,080,396$ shares |
| :--- | :--- |
| Fiscal Year Ended March 31, 2011 | $26,080,396$ shares |

(ii) Total number of treasury stock at the end of the period

| Fiscal Year Ended March 31, 2012 | 131,120 shares |
| :--- | :--- |
| Fiscal Year Ended March 31, 2011 | 130,808 shares |

(iii) Average number of shares during the period

| Fiscal Year Ended March 31, 2012 | 25,949,485 shares |
| :--- | :--- |
| Fiscal Year Ended March 31, 2011 | 25,950,484 shares |

(Reference) Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2012 (From April 1, 2011 to March 31, 2012)
(1) Non-consolidated Results of Operations
(\% indicates changes from the same period of the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| FY Ended March 31, 2012 | 31,628 | 1.2 | 1,214 | (13.8) | 1,427 | (11.2) | 1,033 | 38.0 |
| FY Ended March 31, 2011 | 31,266 | 17.1 | 1,409 | 25.3 | 1,607 | 13.0 | 749 | (7.7) |


|  | Net income per share | Fully diluted net income <br> per share |  |
| :--- | ---: | :---: | :---: |
|  | Yen |  | Yen |
| FY Ended March 31, 2012 | 39.82 | - |  |
| FY Ended March 31, 2011 | 28.86 | - |  |

(2) Non-consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| At March 31, 2012 | 51,441 | 27,164 | 52.8 | $1,046.83$ |
| At March 31, 2011 | 50,687 | 26,483 | 52.2 | $1,020.56$ |

(Reference) Equity: FY Ended March 31, 2012: 27,164 million yen, FY Ended March 31, 2011: 26,483 million yen

* Presentation regarding the implementation status of the quarterly review:

This summary of consolidated financial results is not subject to the quarterly review procedures provided for by the Japanese Financial Instruments and Exchange Law. Therefore, at the time of the disclosure of these financial results, the quarterly financial statement review procedures based on the Law have not been completed.

## * Explanation for the appropriate use of performance forecasts and other special notes:

The performance forecasts and other forward-looking statements herein are based on information currently available to the Company and certain preconditions which the Company believes to be reasonable. Actual results may differ significantly from these forecasts due to a wide range of factors.

## Segment Information

I. For the previous fiscal year (April 1, 2010 to March 31, 2011)

Information regarding net sales and income or loss by reporting segment
(thousands of yen)

|  | Reporting segment |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Subtotal |
| Net sales |  |  |  |  |
| Net sales to external customers | 19,672,572 | 12,972,080 | 4,855,363 | 37,500,016 |
| Intersegment sales or transfers | 206,867 | - | - | 206,867 |
| Total | 19,879,440 | 12,972,080 | 4,855,363 | 37,706,883 |
| Segment income | 2,039,549 | 726,804 | 308,280 | 3,074,634 |
| Depreciation | 663,247 | 564,809 | 245,826 | 1,473,883 |
| Amortization of goodwill | - | - | - | - |
| Interest income and interest expenses | $(70,778)$ | $(15,041)$ | $(14,921)$ | $(100,742)$ |
| Equity in income of affiliated companies | - | - | - | - |


|  | Others <br> (Note 1) | Total | Adjustment (Note 2) | Amount in quarterly consolidated statement of income (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Net sales to external customers | 4,021,030 | 41,521,046 | $(26,368)$ | 41,494,678 |
| Intersegment sales or transfers | 38,047 | 244,915 | $(244,915)$ | - |
| Total | 4,059,078 | 41,765,962 | $(271,283)$ | 41,494,678 |
| Segment income | 4,857 | 3,079,492 | $(313,772)$ | 2,765,719 |
| Depreciation | 156,547 | 1,630,431 | $(13,456)$ | 1,616,974 |
| Amortization of goodwill | - | - | 3,665 | 3,665 |
| Interest income and interest expenses | $(84,729)$ | $(185,471)$ | - | $(185,471)$ |
| Equity in income of affiliated companies | - | - | 13,106 | 13,106 |

(Notes) 1. "Others" division is business segment not attributable to reportable segment and includes mainly real estate management, etc.
2. The adjustment amount of segment income includes the adjustment of inventories 36,377 thousand yen and company-wide expenses that are not attributable to reportable segment $(308,775)$ thousand yen, etc.
3. Segment income is adjusted to reflect ordinary income as recorded in the quarterly consolidated statement of income.
4. Assets are not allocated into reportable segments how to determine the allocation of management resources and how to assess performance of the Company.
II. For the current fiscal year (April 1, 2011 to March 31, 2012)
(thousands of yen)

|  | Reporting segment |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Subtotal |
| Net sales |  |  |  |  |
| Net sales to external customers | 49,928,576 | 13,234,505 | 4,738,878 | 67,901,961 |
| Intersegment sales or transfers | 278,367 | 555,210 | - | 833,578 |
| Total | 50,206,944 | 13,789,716 | 4,738,878 | 68,735,540 |
| Segment income | 1,622,070 | 949,401 | 287,887 | 2,859,359 |
| Depreciation | 951,649 | 593,827 | 205,385 | 1,750,863 |
| Amortization of goodwill | 80,456 | - | - | 80,456 |
| Interest income and interest expenses | $(75,418)$ | $(27,027)$ | $(14,292)$ | $(116,738)$ |
| Equity in income of affiliated companies | - | - | - | - |


|  | Others (Note 1) | Total | Adjustment (Note 2) | Amount in quarterly consolidated statement of income (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Net sales to external customers | 3,645,889 | 71,547,851 | $(11,887)$ | 71,535,963 |
| Intersegment sales or transfers | 53,931 | 887,510 | $(887,510)$ | - |
| Total | 3,699,821 | 72,435,361 | $(899,397)$ | 71,535,963 |
| Segment income (loss) | $(482,480)$ | 2,376,878 | $(217,578)$ | 2,159,299 |
| Depreciation | 186,103 | 1,936,966 | $(3,870)$ | 1,933,096 |
| Amortization of goodwill | - | 80,456 | - | 80,456 |
| Interest income and interest expenses | $(295,270)$ | $(412,008)$ | - | $(412,008)$ |
| Equity in income of affiliated companies | - | - | 23,963 | 23,963 |

(Notes) 1. "Others" division is business segment not attributable to reportable segment and includes mainly real estate management, etc.
2. The adjustment amount of segment income includes the adjustment of inventories 54,692 thousand yen and also includes the foreign exchange gain and loss $(194,365)$ thousand yen and companywide expenses $(383,520)$ thousand yen, etc. that are not attributable to reportable segment.
3. Segment income is adjusted to reflect ordinary income as recorded in the quarterly consolidated statement of income.
4. Assets are not allocated into reportable segments how to determine the allocation of management resources and how to assess performance of the Company.

