# Consolidated Financial Results Highlights for the Fiscal Year Ended March 31, 2018 

## [Japanese GAAP]

May 1, 2018

Company Name: HARIMA CHEMICALS GROUP, INC.
Code Number: 4410
(URL: http://www.harima.co.jp/)
Stock Exchange Listing: Tokyo Stock Exchange
Representative: Yoshihiro Hasegawa, President
Contact: Teruo Kaneshiro, Senior Executive Managing Director
Phone: +81-6-6201-2461
Scheduled date of Ordinary General Shareholders' Meeting: June 22, 2018
Scheduled submission date of Securities Report: June 25, 2018
Scheduled date to commence dividend payments: June 25, 2018
Availability of supplementary briefing material on Financial Results: Available
Schedule of Financial Results briefing session: Not scheduled
(Figures are rounded down to the nearest million yen)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 2018 (From April 1, 2017 to March 31, 2018)

(1) Consolidated Results of Operations

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income attributable to Harima Chemicals Group,INC |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| FY Ended March 31, 2018 | 73,310 | 2.7 | 4,010 | 0.9 | 4,008 | 2.0 | 2,725 | 12.6 |
| FY Ended March 31, 2017 | 71,384 | $\triangle 11.8$ | 3,975 | 63.1 | 3,931 | 21.9 | 2,421 | 98.0 |

(Note) Comprehensive income: FY Ended March 31, 2018: 2,845million yen ( $\triangle 3.0 \%$ ), FY Ended March 31, 2017: 2,933million yen ( $-\%$ )

|  | Net income per share | Fully diluted net income <br> per share | Return on equity | Return on assets | Operating <br> profit on sales |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | Yen |  | Yen | $\%$ | $\%$ |
|  | 105.03 | - | 8.3 | 5.8 | 5.5 |
| FY Ended March 31, 2018 Ended March 31, 2017 | 93.31 | - | 8.0 | 5.7 | 5.6 |

(Reference) Equity in net income of affiliated companies FY Ended March 31, 2018: 38 million yen, FY Ended March 31, 2017: 34 million yen
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| At March 31, 2018 | 69,771 | 36,097 | 48.3 | $1,295.79$ |
| At March 31, 2017 | 67,352 | 33,813 | 47.0 | $1,219.68$ |

(Reference) Equity: FY Ended March 31, 2018: 33,723 million yen, FY Ended March 31, 2017: 31,648million yen
(3) Consolidated Cash Flows

|  | Cash flows from operating <br> activities | Cash flows from investing <br> activities | Cash flows from financing <br> activities | Cash and cash equivalents <br> at Year end |
| :--- | ---: | ---: | ---: | ---: |
| FY Ended March 31, 2018 | Millions of yen | Millions of yen | Millions of yen | $(1,551)$ |

## 2. Dividends


## 3. Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2019 (From April 1, 2018 to March 31, 2019)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income attributable to Harima Chemicals Group,INC. |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| 2Q(cumulative) | 39,500 | 12.8 | 2,100 | 17.2 | 2,100 | 17.2 | 1,400 | 9.0 | 53.79 |
| Full year | 80,000 | 9.1 | 4,500 | 12.2 | 4,500 | 12.3 | 2,950 | 8.2 | 113.35 |

## 4. Others

(1) Significant changes of subsidiaries during period under review (affecting specific subsidiaries due to changes in scope of consolidation): None
Newly included: 0 (Company name: ) Excluded: 0 (Company name: )
(2) Changes in accounting policies, changes in accounting estimates and corrections of errors
(i) Changes in accounting policies accompanying the revisions to items such as accounting standards: None
(ii) Changes in accounting policies other than (i) above: None
(iii) Changes in accounting estimates: None
(iv) Corrections of errors: None
(3) Number of shares issued (common stock)
(i) Total number of shares issued at the end of the period (including treasury stock)

| Fiscal Year Ended March 31, 2018 | $26,080,396$ shares |
| :--- | :--- |
| Fiscal Year Ended March 31, 2017 | $26,080,396$ shares |

(ii) Total number of treasury stock at the end of the period

| Fiscal Year Ended March 31, 2018 | 55,330 shares |
| :--- | ---: |
| Fiscal Year Ended March 31, 2017 | 132,049 shares |

(iii) Average number of shares during the period

| Fiscal Year Ended March 31, 2018 | $25,954,164$ shares |
| :--- | :--- |
| Fiscal Year Ended March 31, 2017 | $25,948,458$ shares |

(Reference) Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2018 (From April 1, 2017 to March 31, 2018)
(1) Non-consolidated Results of Operations

|  | Net sales | Operating income |  |  |  | Ordinary income |  |
| :--- | :---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
| FY Ended March 31, 2018 | 3,040 | 12.5 | 883 | 118.2 | 1,166 | 257.5 | 1,783 |
| FY Ended March 31, 2017 | 2,702 | $(2.0)$ | 404 | $(39.0)$ | 326 | $(69.9)$ | 509 |


|  | Net income per share | Fully diluted net income <br> per share |  |
| ---: | ---: | :---: | :---: |
|  | Yen | Yen |  |
| FY Ended March 31, 2018 | 68.72 | - |  |
| FY Ended March 31, 2017 | 19.65 | - |  |

(2) Non-consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| At March 31, 2018 | 36,111 | 27,717 | 76.8 | $1,065.04$ |
| At March 31, 2017 | 36,684 | 26,455 | 72.1 | $1,019.56$ |

(Reference) Equity: FY Ended March 31, 2018: 27,717 million yen, FY Ended March 31, 2017: 26,455 million yen

* This summary of consolidated financial results is not subject to audit procedure.
* Explanation for the appropriate use of performance forecasts and other special notes:

The performance forecasts and other forward-looking statements herein are based on information currently available to the Company and certain preconditions which the Company believes to be reasonable. Actual results may differ significantly from these forecasts due to a wide range of factors.

## Segment Information

Information regarding net sales and income or loss by reporting segment
I. For the previous fiscal year (April 1, 2016 to March 31, 2017)
(Thousands of yen)

|  | Reporting segment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Lawter | Subtotal |
| Net sales |  |  |  |  |  |
| Net sales to external customers | 18,286,324 | 16,209,281 | 5,325,581 | 29,854,519 | 69,675,705 |
| Intersegment sales or transfers | 249,981 | 237,682 | - | 143,001 | 630,665 |
| Total | 18,536,305 | 16,446,963 | 5,325,581 | 29,997,520 | 70,306,371 |
| Segment income(loss) | 942,789 | 1,715,695 | 309,989 | 1,391,697 | 4,360,171 |
| Depreciation | 631,708 | 598,173 | 146,656 | 528,823 | 1,905,363 |
| Amortization of goodwill | - | - | - | 86,071 | 86,071 |
| Interest income and interest expenses | $(26,815)$ | $(3,671)$ | $(3,205)$ | $(124,146)$ | $(157,839)$ |
| Equity in income of affiliated companies | - | - | - | - | - |


|  | Others <br> (Note 1) | Total | Adjustment (Note 2) | Amount in consolidated statement of income (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Net sales to external customers | 1,685,147 | 71,360,853 | 23,242 | 71,384,095 |
| Intersegment sales or transfers | 132,793 | 763,458 | $(763,458)$ | - |
| Total | 1,817,941 | 72,124,312 | $(740,216)$ | 71,384,095 |
| Segment income (loss) | $(20,293)$ | 4,339,878 | $(364,769)$ | 3,975,108 |
| Depreciation | 132,492 | 2,037,855 | - | 2,037,855 |
| Amortization of goodwill | 1,142 | 87,214 | - | 87,214 |
| Interest income and interest expenses | 12,050 | $(145,788)$ | $(97,399)$ | $(243,188)$ |
| Equity in income of affiliated companies | - | - | 34,952 | 34,952 |

(Notes) 1. "Others" division is business segment not attributable to reportable segment and includes mainly real estate management, etc.
2. The adjustment amount of segment income (loss) includes the adjustment of inventories 68,613 thousand yen and company-wide expenses $(516,879)$ thousand yen, etc. that are not attributable to reportable segment.
3. Segment income (loss) is adjusted to reflect operating income as recorded in the consolidated statement of income.
4. Assets are not allocated into reportable segments how to determine the allocation of management resources and how to assess performance of the Company.
II. For the current fiscal year (April 1, 2017 to March 31, 2018)
(Thousands of yen)

|  | Reporting segment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resin \& Tall Oil Products | Paper Chemicals | Electronics Materials | Lawter | Subtotal |
| Net sales |  |  |  |  |  |
| Net sales to external customers | 19,086,556 | 17,334,479 | 5,633,930 | 29,700,118 | 71,755,083 |
| Intersegment sales or transfers | 215,882 | 147,158 | - | 148,419 | 511,460 |
| Total | 19,302,438 | 17,481,637 | 5,633,930 | 29,848,537 | 72,266,544 |
| Segment income(loss) | 1,176,100 | 1,749,207 | 404,437 | 1,272,086 | 4,601,831 |
| Depreciation | 631,370 | 628,700 | 135,210 | 426,626 | 1,821,907 |
| Amortization of goodwill | - | - | - | - | - |
| Interest income and interest expenses | $(9,354)$ | 1,670 | $(1,147)$ | $(148,754)$ | $(157,586)$ |
| Equity in income of affiliated companies | - | - | - | - | - |


|  | Others <br> (Note 1) | Total | Adjustment <br> (Note 2) | Amount in consolidated <br> statement of income <br> (Note 3) |
| :---: | ---: | ---: | ---: | ---: |
| Net sales <br> Net sales to external <br> customers <br> Intersegment sales or <br> transfers | $1,605,061$ | 137,459 | $73,360,145$ | $(50,043)$ |

(Notes) 1. "Others" division is business segment not attributable to reportable segment and includes mainly real estate management, etc.
2. The adjustment (loss) amount of segment income includes the adjustment of inventories 109,394 thousand yen and company-wide expenses $(751,316)$ thousand yen, etc. that are not attributable to reportable segment.
3. Segment income (loss) is adjusted to reflect operating income as recorded in the consolidated statement of income.
4. Assets are not allocated into reportable segments how to determine the allocation of management resources and how to assess performance of the Company.

