

Consolidated Financial Results Highlights

3Q 2019 (fiscal year ending March 31, 2020)



As of January 31, 2020

Consolidated Financial Results - 3Q (2018-2019)



Unit : ¥million

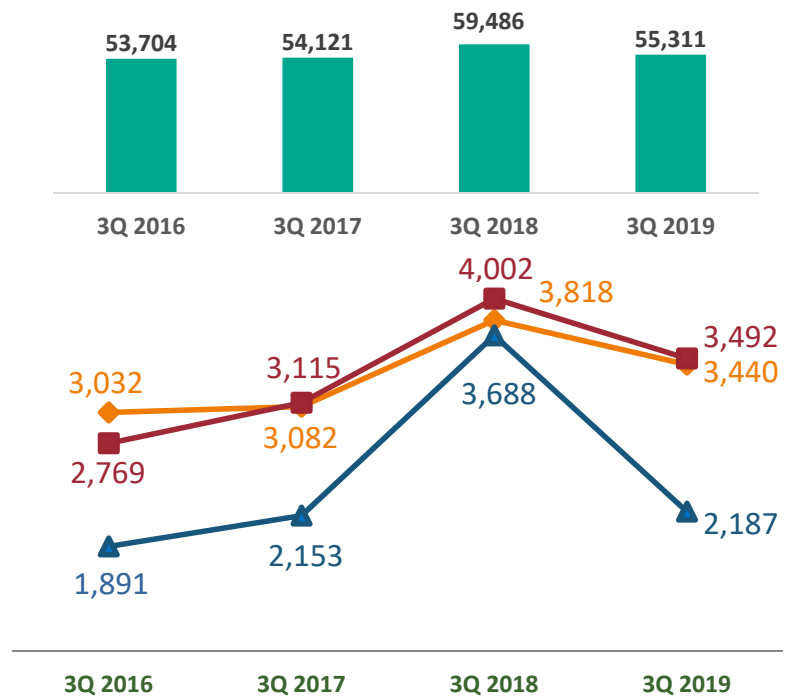
	3Q 2018	3Q 2019	Diff.	2019 Forecast
Net Sales	59,486	55,311	-4,175 (-7.0%)	75,000
Operating Profit	3,818	3,440	-377 (-9.9%)	4,000
Ordinary Profit	4,002	3,492	-510 (-12.7%)	4,000
Net Profit (Harima Chemicals Group, INC)	3,688	2,187	-1,501 (-40.7%)	2,800
Net Profit Per Share	Yen 141.72	Yen 86.27	Yen -55.45	Yen 111.38

Consolidated Financial Results - 3Q (2016-2019)



Unit : ¥million

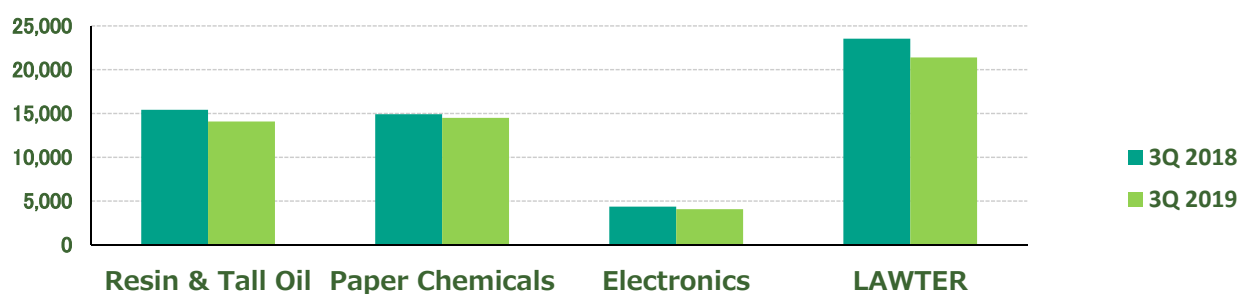
- ◆ Net Sales :
¥55,311 (-7.0%)
- ◆ Operating Profit :
¥3,440 (-9.9%)
- ◆ Ordinary Profit :
¥3,492 (-12.7%)
- ◆ Net Profit :
(Harima Chemicals Group, INC)
¥2,187 (-40.7%)



Net Sales by Segment – 3Q (2018-2019)



Unit : ¥million



Products

Segment	Product Details	Change (%)
Resin & Tall Oil	<ul style="list-style-type: none"> Printing ink resins: DOWN Paint resins: UP 	-8.7%
Paper Chemicals	<ul style="list-style-type: none"> China: UP Japan and U.S.: DOWN 	-2.8%
Electronics	<ul style="list-style-type: none"> Soldering materials: UP Brazing materials: DOWN 	-6.7%
LAWTER	<ul style="list-style-type: none"> Adhesive resins: DOWN Printing ink resins: DOWN 	-9.1%

Net Sales by Region – 3Q (2017-2019)



Unit : ¥million

■ Japan
 ■ Americas
 ■ Europe
 ■ Asia, Oceania

