

Consolidated Financial Results Highlights

4Q 2020 (fiscal year ended March 31, 2021)



As of April 30, 2021

Consolidated Financial Results - 4Q (FY2019-FY2020)



Unit : ¥million

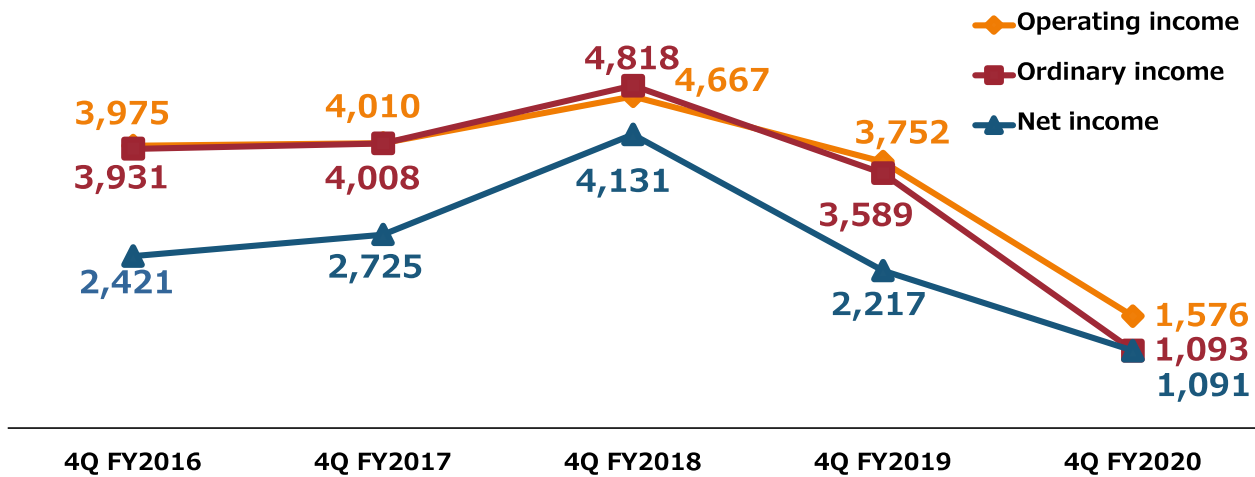
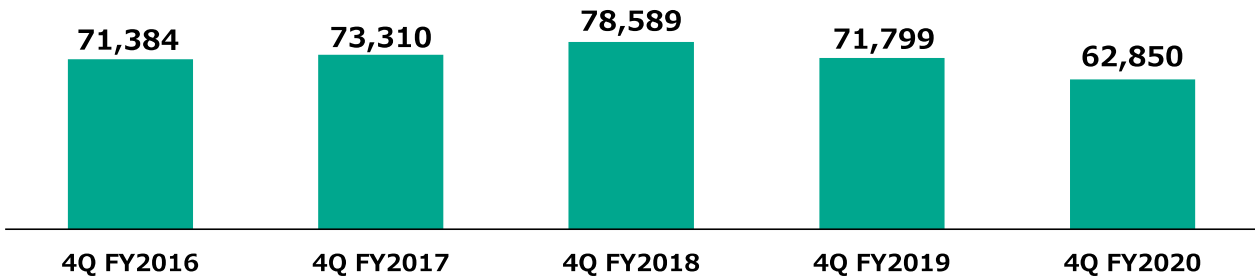
	4Q FY2019	4Q FY2020	Diff.	FY2021 Forecast
Net Sales	71,799	62,850	-8,948 (-12.5%)	68,500
Operating income	3,752	1,576	-2,175 (-58.0%)	2,500
Ordinary income	3,589	1,093	-2,496 (-69.5%)	2,500
Net income (Harima Chemicals Group, INC)	2,217	1,091	-1,126 (-50.8%)	1,250
Net income Per Share	Yen 87.67	Yen 43.44	Yen -44.23	Yen 49.73

Consolidated Financial Results – 4Q (FY2016-FY2020)



Unit : ¥million

Net Sales



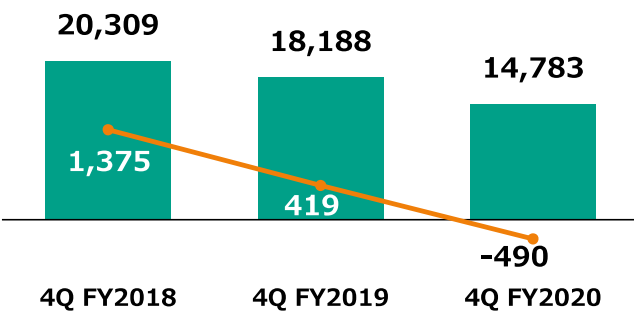
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Net Sales by Segment – 4Q (FY2018-FY2020)



Unit : ¥million

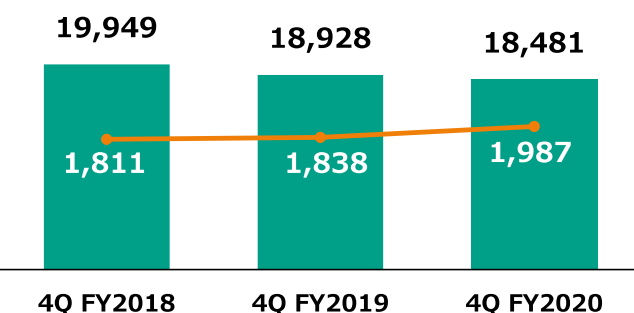
Resins and Tall Oil Products



YoY

- Printing ink resins
- Synthetic rubber emulsifier
- Paint resins
- Sales decreased
- Nanoparticle dispersions
- Sales increased

Paper Chemicals



- China
- Strong sales owing to higher demand for paper strengthening agents
- Japan and U.S.
- Sales decreased due to lower demand for paper and paperboard

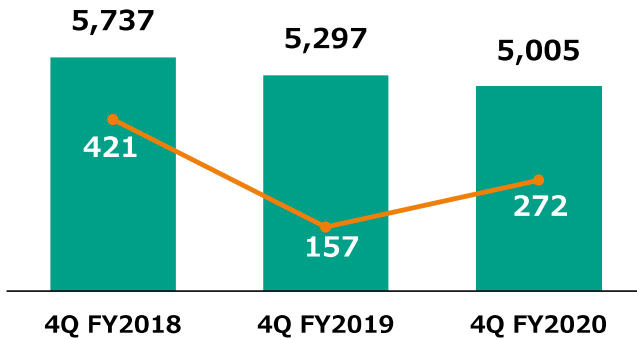
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Net Sales by Segment – 4Q (FY2018-FY2020)



■ Net Sales Unit : ¥million
— Operating income

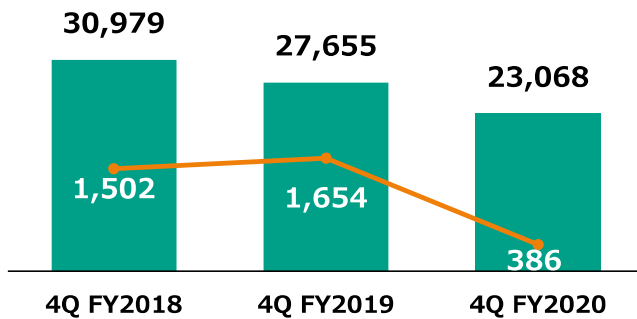
Electronic Materials



YoY

- Resins for semiconductors
- Solder pastes
→ Sales increased
- Conductive pastes
- Aluminum brazing materials for automobile heat exchangers
→ Sales decreased

LAWTER



- Adhesive resins
→ Sales increased in Europe and South America
- Printing ink resins
→ Sales decreased due to advancement of digitalization

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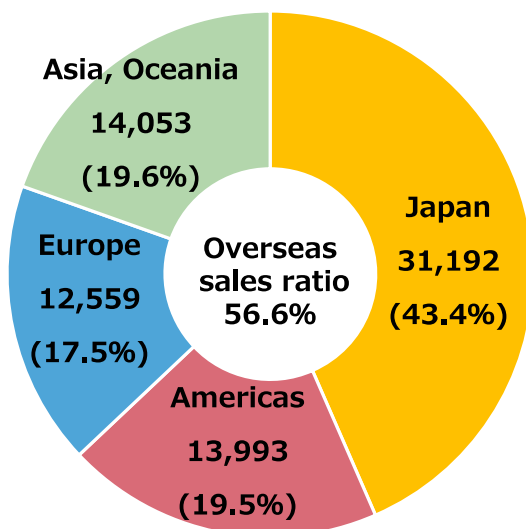
Net Sales by Region – 4Q (FY2019-FY2020)



Unit : ¥million

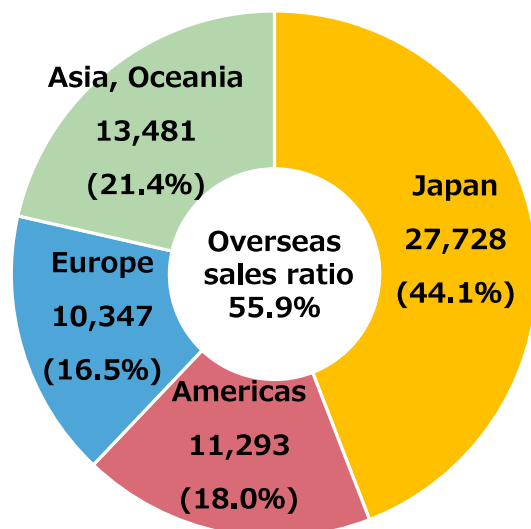
FY2019 Net Sales

71,799



FY2020 Net Sales

62,850



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