

## Consolidated Financial Results Highlights

4Q 2021 (fiscal year ended March 31, 2022)



As of April 28, 2022

### Consolidated Financial Results - 4Q (FY2020-FY2021)



Unit : ¥million

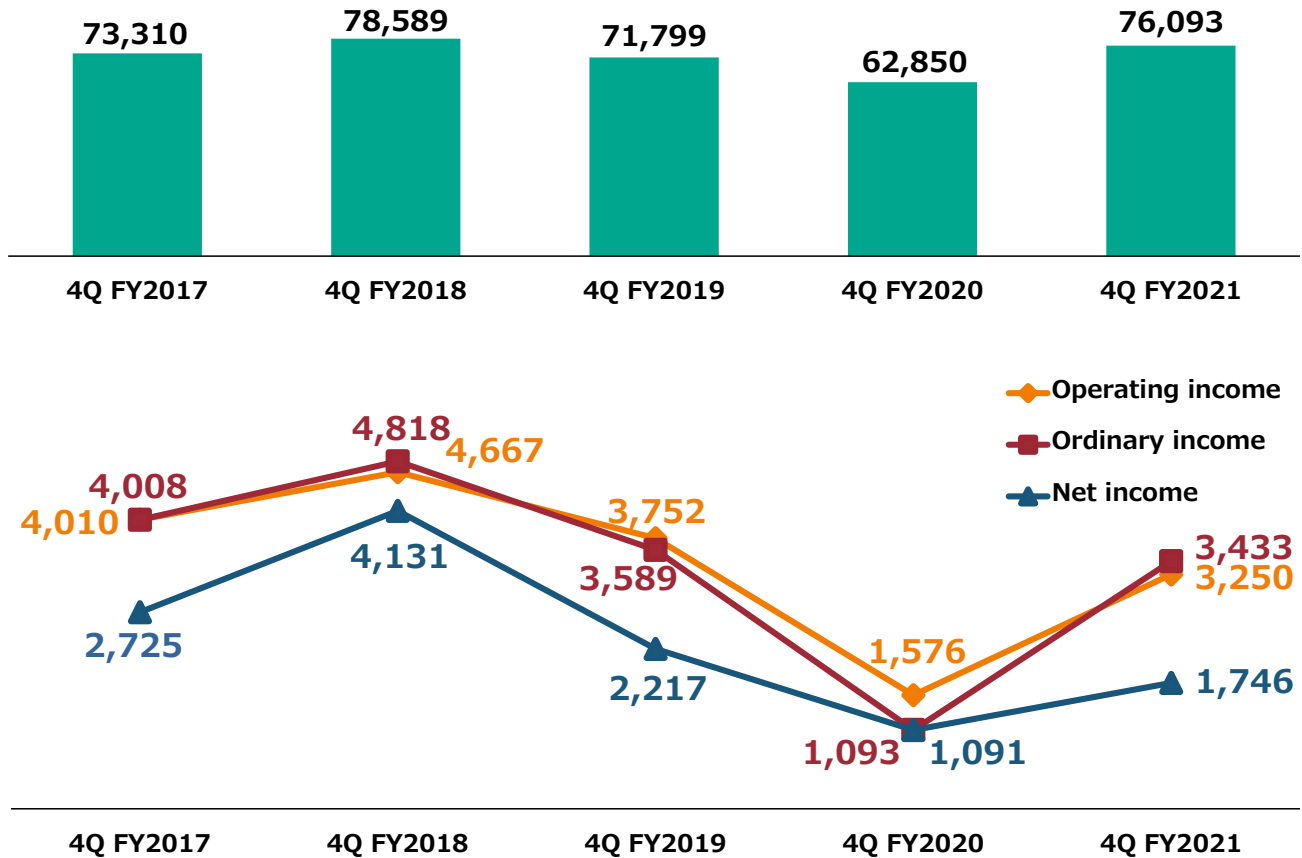
	4Q FY2021	4Q FY2020	Diff.	FY2022 Forecast
Net Sales	76,093	62,850	+13,242 (+21.1%)	88,000
Operating income	3,250	1,576	+1,674 (+106.2%)	2,000
Ordinary income	3,433	1,093	+2,340 (+214.0%)	2,800
Net income (Harima Chemicals Group, INC)	1,746	1,091	+654 (+60.0%)	2,000
Net income Per Share	Yen 69.42	Yen 43.44	Yen +25.98	Yen 79.47

# Consolidated Financial Results – 4Q (FY2017-FY2021)



Unit : ¥million

## Net Sales



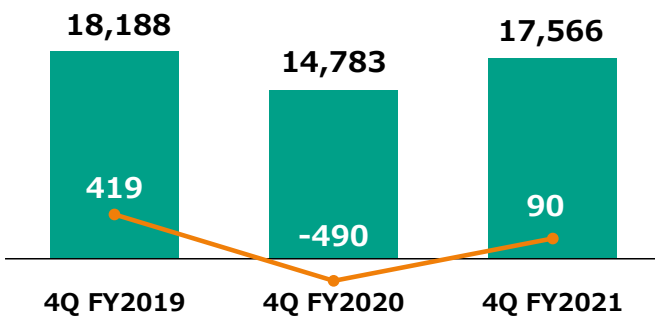
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## Net Sales by Region – 4Q (FY2019-FY2021)



Unit : ¥million

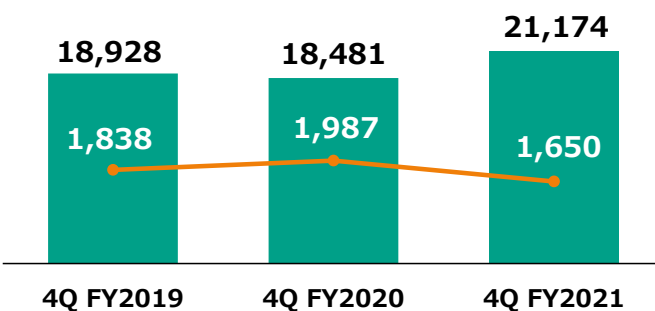
### Resins and Tall Oil Products



YoY

- Printing ink resins  
→ Sales stayed the same as in FY2020 · 4Q
- Paint resins
- Synthetic rubber emulsifiers  
→ Sales increased

### Paper Chemicals



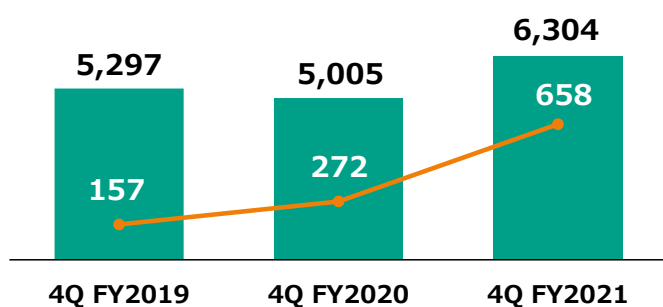
- Japan  
→ Sales increased owing to higher demand for paper and paperboard
- China  
→ Strong sales owing to recovery in demand for paper and paperboard
- U.S.  
→ Sales increased owing to higher demand for paper and paperboard

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# Net Sales by Region – 4Q (FY2019-FY2021)



## Electronic Materials

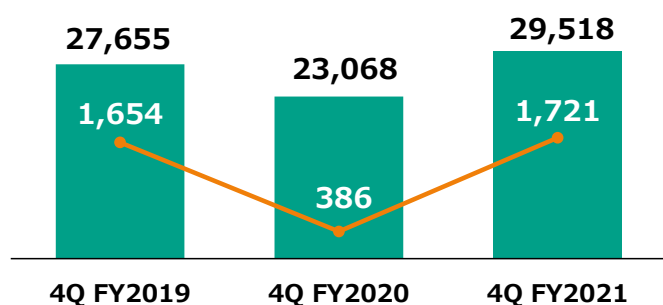


■ Net Sales  
— Operating income  
 Unit : ¥million

### YoY

- Aluminum brazing materials for automobile heat exchangers
- Soldering materials
- Resins for semiconductors
- ➔ Sales increased

## LAWTER



- Adhesive resins
- Printing ink resins
- ➔ Sales increased

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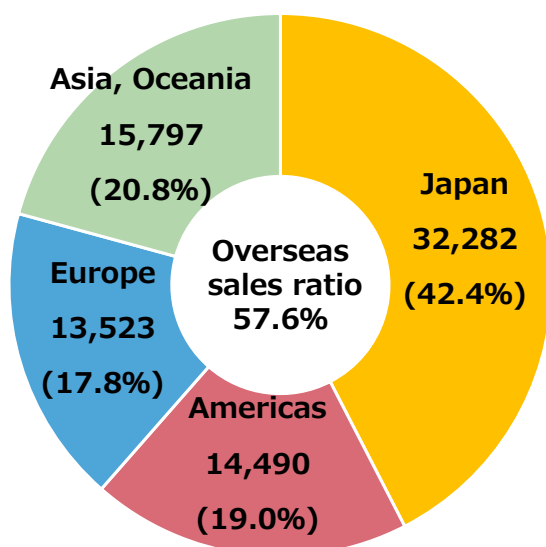
# Net Sales by Region – 4Q (FY2020-FY2021)



Unit : ¥million

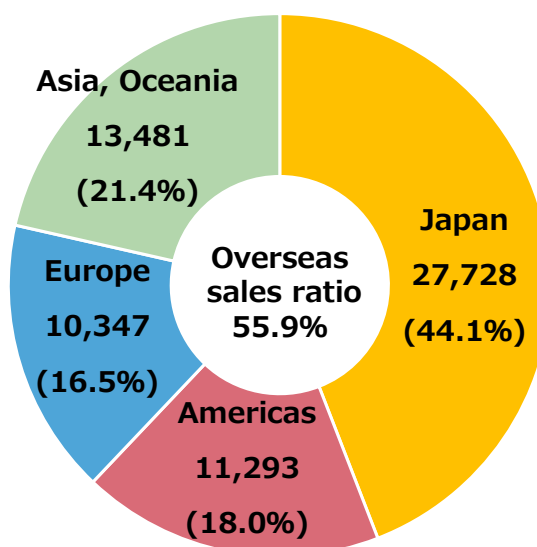
## FY2021 Net Sales

76,093



## FY2020 Net Sales

62,850



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